BTX®

GROWING YOUR INTEGRATION BUSINESS IS HARD…

…BTX MAKES IT EASIER!

BTX has successfully helped thousands of clients enhance their designs and broaden their capabilities, driving new revenue streams and profits to their bottom line. We have highly trained technical sales engineers located throughout the USA. Invite us in for a conversation about what your company does and where you want to go. **CONTACT US TODAY – WE CAN HELP GET YOU THERE.**

"The team at BTX is incredibly reliable and through the years has been great partner to HB Communications. They always come through for us in the clutch and their outstanding inside and outside sales teams are always available to support us. Just a great company to work with."

HB Powering ideas.

~ Dana Barron, CEO
HB Communications, Inc.

"BTX has been a key vendor partner of ours for many years, as we can always rely on them to help us find a solution that works for us and our clients. These days it's not easy to find vendors that will collaborate as closely with you as BTX."

telsystems

~ Karl Couyoumjian, President
TEL Systems

"BTX has grown and expanded their product offering. We rely on their access to, and knowledge of unique and leading edge products to solve both mundane and complex problems. BTX offers products that are a great fit for our customer's Digital Signage, VOD, IP control and distribution needs. The BTX staff is well versed in the capabilities of their product lines, and is very honest about how to best deploy the right product for a specific application. Partnering with BTX helps our bottom line, and more importantly it always contributes to a higher degree of client satisfaction than we would be able to deliver without BTX on our team."

~ Seth Morth, Senior Video System Designer
Clair Solutions

CLAIR solutions

SCN Stellar Service Award 2015 WINNER Platinum

rAVe Readers Choice Award Winner 2013

rAVe Readers Choice Award Winner 2014

rAVe Readers Choice Award Winner 2015

sales@btx.com

BTX MAKES IT EASIER!

Value-Added Distributor and Manufacturer

EXPERIENCE

Our experience is the foundation for fast-paced, efficient and accurate communication with your project managers, sales people, purchasing agents, general managers and owners. We work with A/V and IT professionals alike, responding to the needs of the integration community we have served since our founding in 1967.

TECHNICAL EXPERTISE

BTX has been CTS certified since 2007. We have an award-winning technical inside and outside sales staff, application engineering group and product engineering team. We are the company to work with even when you DON'T have a part number.

EMERGING TECHNOLOGIES

BTX provides access to and training for new, unique, useful and eye-catching emerging technologies that will enhance your designs and expand your project scope. Our emerging technologies include collaboration software, IPTV systems, video and audio over IP, Dante™ devices, lecture capture systems and powerful room-booking solutions.

VALUE ENGINEERING

We understand how products work and how they work together. Let us recommend products and technologies that improve the elegance of your design and drive down your installation costs. BTX offers the broadest selection of integration products, signal processing products and emerging technologies in the industry.

INTEL® GOLD TECHNOLOGY PARTNER

BTX offers fully configured Intel NUC micro PCs for collaboration, digital signage, VTC and other applications. These powerful computers fit into the palm of your hand and use innovative cutting-edge technology. As an Intel Gold Technology Partner, we can custom configure them to meet your specific requirements.

PARTIAL LINE CARD

AFL · Atlona Connecting Technology · Belden Sending All the Right Signals · Brady · BTX Optical Solutions · BTX Pro Cable & Panel Designer · Cisco · CSI Communications Specialties, Inc. · DYMO · Elite Screens · FiberFan · Gefen · Gefen DS Digital Signage · Global Caché · HellermannTyton · IDEAL · Intel Technology Provider Gold 2015 · Just Add Power · Kings by Winchester Electronics · Kramer · LEMO · Linksys · Luxul · Luxi Electronics · Max Blox · mersive · Middle Atlantic Products, Inc. · Mogami · MuxLab · NETGEAR · Neutrik · NET DISPLAY Systems · NTi Audio · OCC · OneScreen · opticalCON Assembler · Paladin Tools · Panduit · Perfect Path Connect with Something Better · Phoenix Contact Inspiring Innovations · Pro Blox · quantumdata · Reach · RDL Radio Design Labs · SI Screen Innovations · Senko Advanced Components · Sports Select · Switchcraft · Techflex Braided Sleeving Products · TE connectivity · Tripp-Lite Power Protection · userful · Visionary Solutions · VMP Video Mount Products · West Penn Wire · whirlwind · ZV

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